

Armoires AD Plus upgrades their manufacturing **process with low-code**



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About
Zoho Creator

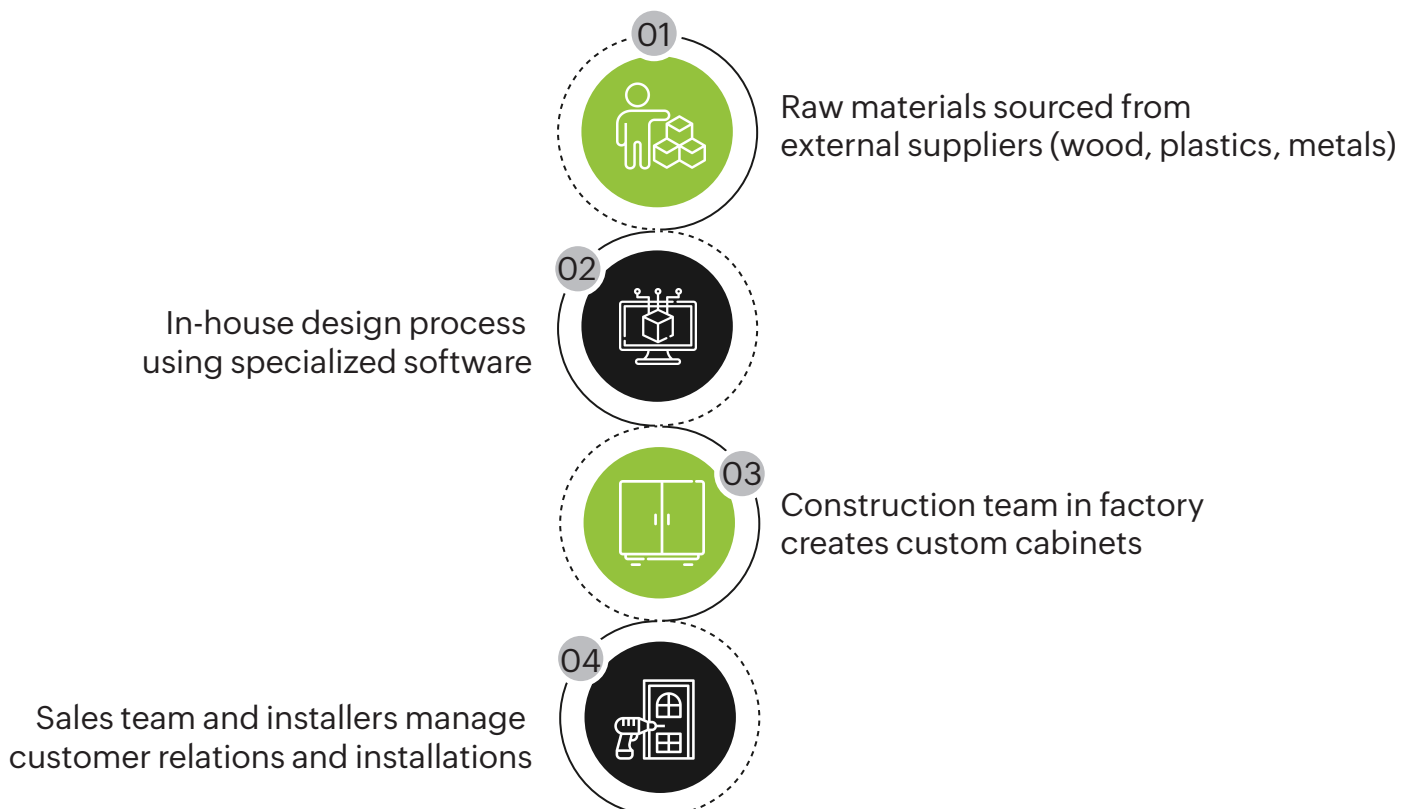
// The company

Armoires AD Plus (AD+) is a family-owned Quebec-based company specializing in designing, manufacturing, and installing custom kitchen and bathroom cabinets, with almost three decades of experience. Their team of 125 skilled professionals share a passion for innovative and customized solutions that cater to the unique needs of their customers. Over the years, AD+ has grown significantly, expanding to multiple shops and a production plant.

Founder Maurice Gilbert and his daughter Dany Gilbert, who now runs the business, have instilled an unwavering commitment to quality, with complete control over their manufacturing process.

In order to understand the challenges faced by AD+, it's essential to know how unique the company's processes are.

// Crafting Quality Cabinetry



// The challenges

AD+ faced significant challenges prior to Zoho Creator. With separate processes for purchasing raw materials, product design, and installation, the need for integration was essential. The management of raw materials was previously done on ERP software, which was interconnected with their design software, but not with production, which led to inventory errors.

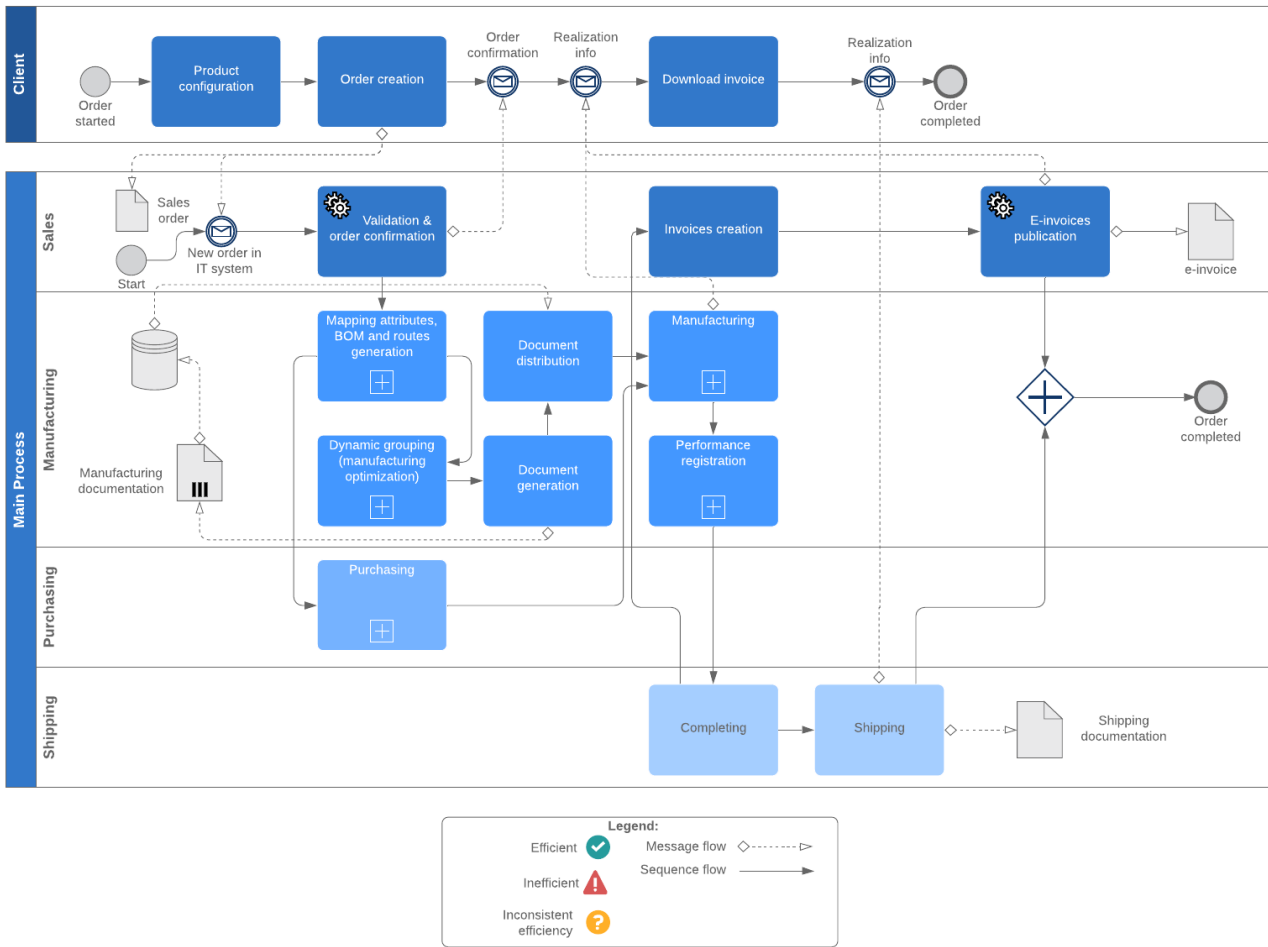
Additionally, crucial files and information was scattered, with spreadsheets and emails used to track orders and customer appointments. But with applications not tailored to their requirements, and communication between modules impossible, AD+ faced further delays and confusion. This siloed approach resulted in miscommunication and missed opportunities.

// Digital transformation saves the day

The turning point for AD+ in overcoming their struggles was when they met BSP, a seasoned Zoho Creator partner organization. As a consulting services provider since 2007, BSP provided AD+ with personalized support and an in-depth analysis of Zoho's potential for addressing their sector-specific needs—and which had the Zoho Creator platform at its core.

After thorough conversations, AD+ decided to integrate their processes with Zoho Creator, which involved customization of forms, automation of tasks, and integration of Zoho CRM and other third-party applications, covering every aspect of the company.





The BSP approach - Create a blueprint

// The solution

For AD+, implementing new processes and tools was going to take a lot of work. But they understood the importance of getting everyone on board, so they took a careful and considered approach.

Their journey began with a series of training sessions provided by BSP. The aim was not just to teach the team how to use Zoho Creator but to create a culture within the company that would facilitate the integration of new software tools. The training was a success, and everyone quickly began to see the new system's benefits.

The integration capability of Zoho Creator was the gateway to AD+'s digital transformation. The company's ERP system for managing raw materials was integrated with Zoho Creator, and a simplified interface was developed to connect the production and commercial aspects of the process.

When designs are created on the company's design software, it's now communicated to the production team via a submission form. The Blueprint component of Zoho Creator facilitates communication between each team, streamlining the process and ensuring each activity is validated. This approach brings structure and organization to the production process, ultimately helping AD+ to operate more efficiently and effectively.

In addition, the adoption of Zoho CRM has also been a game-changer for the company. It has allowed them to centralize technical and commercial data, resulting in a clear structure and better allocation of resources.



It's very simple. Every time a task is finished, the task list is updated: Every employee knows exactly what they have to do. Since the implementation of the production module, we've saved 20 hours a week in administration.




Dany Gilbert, CEO of AD+




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N° de projet : SM-200700-01 Adresse : 1210, rue Marcelle-Ferron, Lévis Type :

Client : Anne-Marie Blanchet Technicien Cuisiniste : Partenaire indépendant :

Nom du conjoint (e) : Chargé de projet : Michael Rheume N° de projet PI :

E-mail : amarie.blanchet@hotmail.com Vendeur (e) :

Tél : 581-307-3684 Lien Drive : [Lien Drive](#)

Tâche Rapport Q ≡

<input type="checkbox"/> Tâche/Visite par défaut	Date-Heure	Terminé	Fournisseur	Courriel envoyé	Notes	Client	Projet
Ok confirmé client (OK MEP Ead+)	31-Aug-2021 13:07:36	Terminé		Non		Anne-Marie Blanchet	SM-200700-01
Ok Facturé	31-Aug-2021 13:07:38	Terminé		Non		Anne-Marie Blanchet	SM-200700-01
Vérifier si paiement reçu (statut)	14-Jan-2022 12:32:14	Terminé		Non		Anne-Marie Blanchet	SM-200700-01
Ristourne à faire	14-Jan-2022 12:32:20	Terminé		Non		Anne-Marie Blanchet	SM-200700-01
Ok Facture installateur payé	14-Jan-2022 12:32:22	Terminé		Non		Anne-Marie Blanchet	SM-200700-01

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Ajouter une visite
Ajouter une tâche
Archiver le projet
Envoyer courriel Visite

Liste des visites Dashboard ≡

Type vis... Ressource Chargé de pro... Ville Statut Début Fin OK Confirmé URL MEP Note spécifique (SAV) Note visib

Installation	Michael Rheume	Lévis	Terminé	02-Jan-2006 07:00	02-Jan-2006 18:00	OK Confirmé	SAV 01
SAV	Tommy Doyon	Michael Rheume	Lévis	Reçue	07-Jan-2006 08:30	07-Jan-2006 10:00	OK Confirmé SAV 01 X =====

Showing 2 of 2

Calendrier de visites Q ≡

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					1600-1000 SM-200700-01 - Anne-Marie Blanchet - Lévis - Tommy Doyon - SAV		

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- Calendriers Groupe 2
- Calendrier Gaetan C...
- Calendrier Benoit Le...
- Calendrier Francis P...
- Calendrier Jérôme ...
- Calendrier Pierre Ch...
- Calendrier Mario Vil...

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Calendrier Gaetan Chabot

May 08 - 14, 2022

Month	Week	Day	Sun, 08 May	Mon, 09 May	Tue, 10 May	Wed, 11 May	Thu, 12 May	Fri, 13 May	Sat, 14 May
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Calendrier Benoit Lessard

May 08 - 14, 2022

Month	Week	Day	Sun, 08 May	Mon, 09 May	Tue, 10 May	Wed, 11 May	Thu, 12 May	Fri, 13 May	Sat, 14 May
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7:00				7:00-18:00 QC-013480-16 Andrée-Anne Gignac - Québec Benoit Lessard - 1594.235 - Installation		7:00-18:00 QC-013659-23 Frédéric Courtemanche - Cap-Rouge - Benoit Lessard - Construction Beaulieu - 1196.005 - Installation	7:00-18:00 LV-013172 Sarscha - Kim	7:00-18:00 LV-013173 Sarscha - Kim	
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Calendrier Mathieu Jacques

May 08 - 14, 2022

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Calendrier Jérôme Martin

May 08 - 14, 2022

Month	Week	Day	Sun, 08 May	Mon, 09 May	Tue, 10 May	Wed, 11 May	Thu, 12 May	Fri, 13 May	Sat, 14 May
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7:00				7:00-18:00 QC-013187-31 Carole Vézina - Lancienne - Lorette - Jérôme Martin - 373.575 - Installation	7:00-18:00 SM-013300-96 Riçean Deblois - Ste-Henédine - Jérôme Martin - 373.575 - Installation				
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- Administration

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Projection de la production (2022)

	Janvier	Février	Mars	Avril	Mai	Juin	Juillet	Aout	Septembre	Octobre	Novembre	Decembre
Total des projets dans GDP	88	109	200	166	164	238	134	166	123	130	94	55
Projet AD+	53	79	92	101	106	121	48	69	40	33	4	1
Projet Multi-Plex	35	30	108	65	58	117	86	97	83	97	90	54
Projet Total caissons Vendus	1748	2210	3740	2994	3165	4630	2494	3403	2660	3788	3204	2064
Capacité Production	144	144	144	144	144	144	144	144	144	144	144	144
Projet AD+ Confirmé	53	77	90	100	88	39	5	10	4	4	0	0
Projet Multi-Plex Confirmé	35	30	108	65	41	0	0	0	0	0	0	0
Total caissons Confirmé	1748	2010	3737	2994	2377	823	61	207	64	84	0	0

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08

// Benefits & ROI

The implementation of Zoho Creator in 2018 allowed AD+ to experience significant growth in turnover, with an initial increase of 13%. This growth can be attributed to the time saved by employees, who can now focus on important tasks.



We are already able to say that our productivity will increase by 20% due to better management of our time and resources.



Dany Gilbert, CEO of AD+



By using a single solution throughout the company, collaborative working has been promoted, and employees now have access to real-time information from their computers and phones.

This has simplified and helped categorize the entire process, from ordering to production and delivery, leading to better structure and defined roles for each person. Thanks to Zoho Creator and its flexible integrations, AD+ has continued to improve its operations and employee experience.

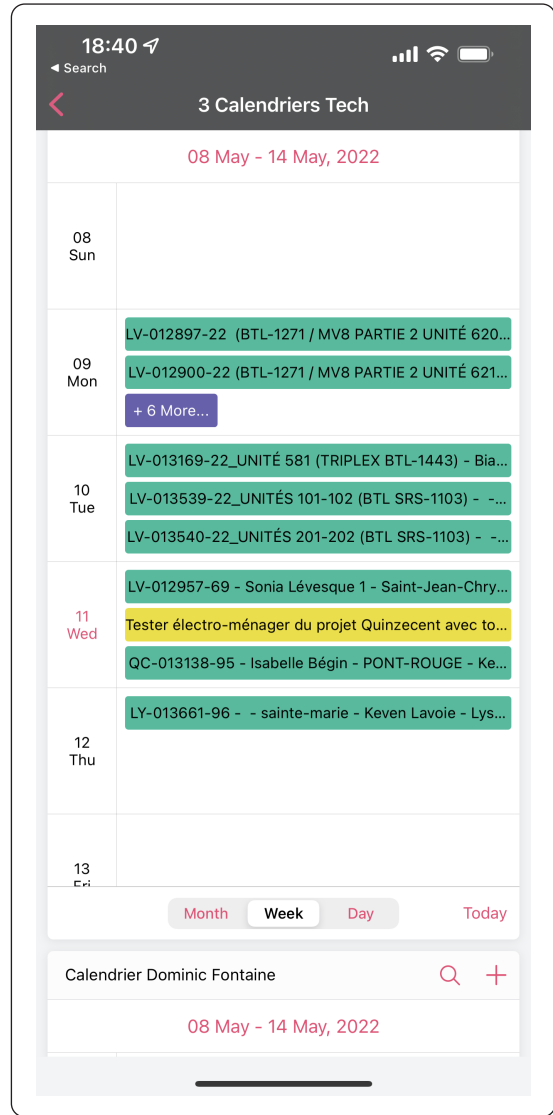
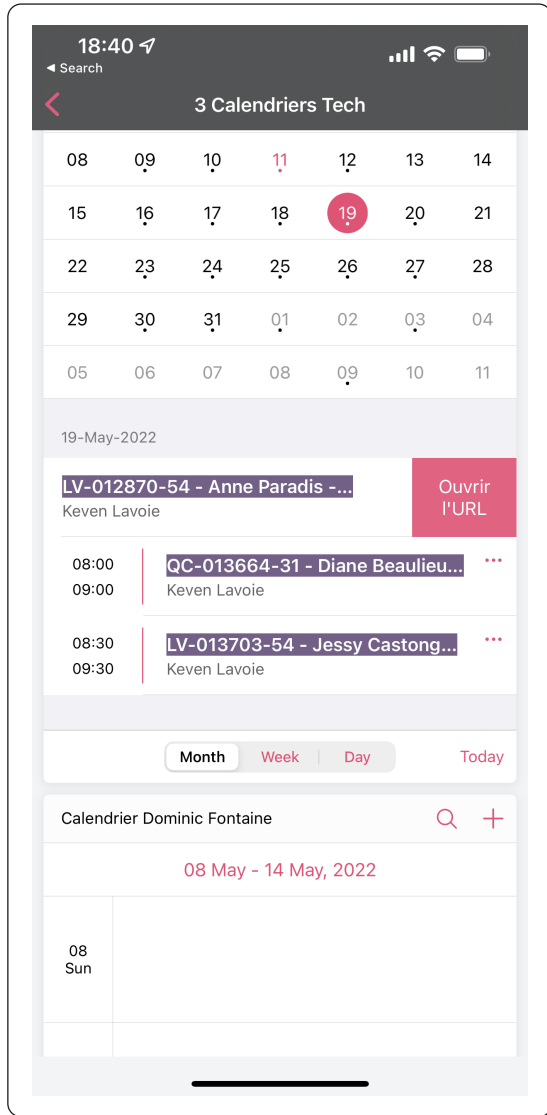


I couldn't have experienced the growth we've had in the past two years without my Zoho Creator app. Since its implementation, Zoho Creator has allowed us to grow without spending any money on additional headcount.



Dany Gilbert, CEO of AD+





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- Commandes actives**
- Commandes reçues
- Toutes les command...
- Mes commandes (fo...
- Soumission >
- Gestion de projet >
- Visites Mauve >
- Visite >

Commandes actives *

SEARCH Numéro de la commande contains "TES..."

<input type="checkbox"/>	Réceptionner	Numéro de la commande	Statut	Date désirée par A...	Total	Dupliquer	PDF
<input type="checkbox"/> Commonwealth Plywood							
<input type="checkbox"/>	Réceptionner	MED TEST 20211109	Reçu partiel	09-Nov-2021	\$ 643.31	Dupliquer	PDF
<input type="checkbox"/>	Réceptionner	MED TEST 20211109	Reçu partiel	09-Nov-2021	\$ 771.97	Dupliquer	PDF
<input type="checkbox"/>	Réceptionner	MED TEST 20211109-02	Reçu partiel	09-Nov-2021	\$ 771.97	Dupliquer	PDF
<input type="checkbox"/>	Réceptionner	TEST MED QA	Reçu partiel	09-Nov-2021	\$ 1,286.62	Dupliquer	PDF
<input type="checkbox"/>	Réceptionner	VINCENT TEST 20211108-01	Reçu partiel	22-Nov-2021	\$ 643.31	Dupliquer	PDF
<input type="checkbox"/>	Réceptionner	TEST VINCENT 20211103	À traiter	24-Nov-2021	\$ 359.76	Dupliquer	PDF
<input type="checkbox"/> Distribution 2020 (Quincaillerie)							
<input type="checkbox"/>	Réceptionner	CMD-TEST-BSP-2	À traiter	25-Nov-2021	\$ 0.00	Dupliquer	PDF
<input type="checkbox"/>	Réceptionner	CMD-EB-Test M--1234567-1	À traiter	26-Nov-2021	\$ 0.00	Dupliquer	PDF
<input type="checkbox"/> Entrepôt 2020 (Matériaux)							
<input type="checkbox"/>	Réceptionner	CMD-CH-TEST-BSP213-4	Reçu partiel	06-Dec-2021	\$ 29.89	Dupliquer	PDF

// Moving forward

AD+ is continuing its efforts to streamline its operations and expand its use of Zoho Creator. Their planned supplier portal, for instance, will be a valuable addition to the company's procurement process, further simplifying the purchase of raw materials.

Creator's flexibility allows AD+ to develop specific modules as needed, making it an ideal tool for projects of any size. Overall, AD+'s adoption of Zoho solutions has brought significant benefits in productivity, collaboration, and business growth. It will be exciting to see how the company continues to leverage these tools for future success.



// About Us

At Zoho Creator, we've always worked towards a single purpose—empowering users to build functional apps with minimal coding expertise. We've helped **14,000+** brands create bespoke solutions and improve their end-to-end operations across a variety of industries. With over **16 years of experience** in catering to **B2B and B2C organizations**, we have the best tools in the trade to help you improve your business.

You can get started with Creator by visiting our [signup page](#). You can also check out our [prebuilt apps](#) to get started right away.



// About BSP

BSP is a Zoho Premium partner based out of Canada. As a consulting services provider since 2007, BSP helps businesses with personalized support and in-depth analysis of Zoho Creator's potential with custom applications for their sector-specific needs.

To learn more, visit their website: <https://gestion-bsp.com/>



Creator

www.zoho.com/creator

We'd love to talk! Reach out to us

hello@zohocreator.com



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